# ECONOMIST

Richmond, VA

The Research division of the Virginia Economic Development Partnership (VEDP) seeks an Economist to research, track, and analyze fiscal, economic, marketing, and industry issues. This work supports VEDP’s goals of helping companies to create jobs and make capital investments in Virginia.

Responsibilities include:

* Maintaining ROI models and running ROIs
* Performing fiscal and economic impact analyses
* Conducting industry and cluster research
* Compiling and analyzing regional economic and labor data
* Identifying growing companies for market outreach
* Managing large data sets
* Monitoring performance of incentive programs
* Managing data collection and reporting functions for VEDP’s incentive compliance process

The successful applicant must have:

* Experience using statistical software packages, Stata preferred
* Experience using SQL
* Ability to use Salesforce CRM software
* Experience in conducting economic research and reporting on the results
* A comprehensive knowledge of economic principles and data sources
* An understanding of business and financial principles
* Familiarity with predictive analytics
* Sound judgment in making decisions
* Effective verbal and written communication skills

The successful applicant must be able to:

* Prioritize work and effectively manage multiple projects
* Work independently and collaboratively
* Work well under pressure and meet deadlines
* Maintain confidentiality on sensitive matters
* Reach supportable conclusions based on available information
* Work with data in multiple formats
* Identify new data sources

A Bachelor’s degree in economics, business, finance or related field is required. Master’s degree in economics, finance or business is preferred. Experience in economic development is desirable. Hiring range: $55,000 - $65,000.

All candidates must apply through our website <http://www.yesvirginia.org/AboutUs/Employment>.

Application deadline:  June 20, 2016.

*All applicants are considered for employment without regard to race, sex, color, national origin, religion, age, veteran status, political affiliation, genetics, or against otherwise qualified individuals with disabilities. It is VEDP’s intent that its employment and personnel policies and practices conform to all applicable federal, state and local laws and regulations regarding non-discrimination and affirmative action.   Applicants requiring more information or requiring assistance may contact VEDP Human Resources at 1-804-545-5634 or* [*vedphr@yesvirginia.org*](mailto:vedphr@yesvirginia.org)*.* *TDD 1-800-828-1120*

EOE/M/F/V/D